



Dear Fundraising Committee,

We invite you to join in a great fundraising opportunity with Kandiyohi Candle Company's soy candles and lotions.

We have a few different options that we can offer your organization.

- 1) To have the enclosed brochures, (**Packet A**= offering of 2 sizes of candles & lotions or **Packet B**= offering of only 1 size candle, 1 size lotion) taken to individual homes and businesses for orders to be taken and processing done after a final deadline date is issued. Then within 2 weeks have the items delivered to a designated location for individuals to deliver. Payment will be due on delivery.
- 2) For the Committee to purchase a quantity of candles and/ or lotions from the Candle Co. and sell these as they approach individuals for fundraising. Buyers purchase and receive the product at the same time. The group will pick the quantity and up to 5 scents to be sold. With this option, the group purchases the candles/ lotions when they are delivered.
- 3) The Committee will pick 3 scents candles/lotions and a quantity they feel they can sell. After the fundraiser date is completed, the Program is responsible to deliver back to the Kandiyohi Candle Company any un-sold and non-damaged product. Along with the returns, the program will make payment for any sold product.

In Option 1 & 2: the Product cost would be,

Packet A: 10 oz. candle= \$5.00    16 oz. candle= \$8.00 ( Profit \$4.00 & \$5.00)  
                  6 oz. lotion = \$4.00    12 oz. lotion= \$6.00 ( Profit \$4.00 & \$6.00)  
Packet B: 10 oz. candle = \$5.00    6 oz. lotion = \$4.00 (Profit \$4.00 & \$5.00)

Option 3: The cost would increase \$1.00 per item which will lessen the profit by \$1.00.

Thank you for considering the Kandiyohi Candle Company for your fundraiser. I would be more than happy to get together with the fundraising committee and show samples and give more information on our soy based products and how the individuals can incorporate our agricultural community in their sales pitch. Please feel free to contact me for any further questions or assistance.

Amy Kalkbrenner  
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Kandiyohi Candle Company